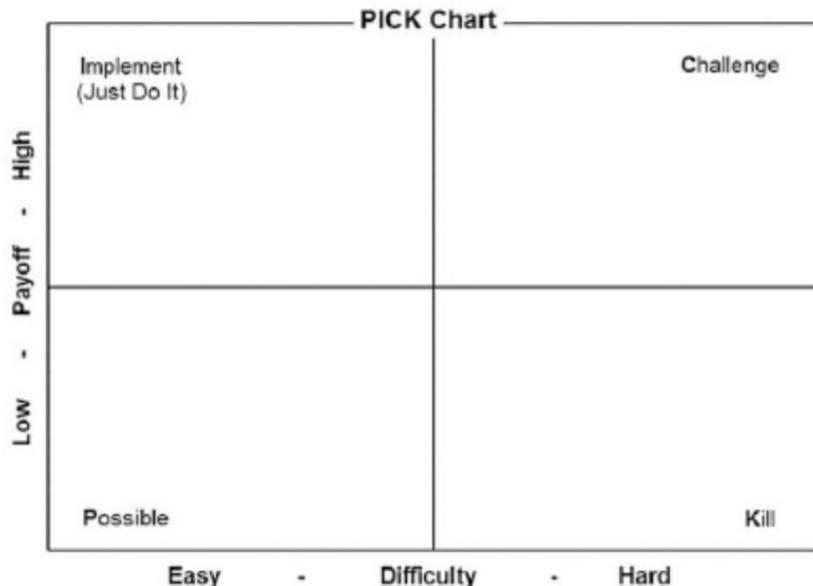


## QuickTip - PICK Chart

A PICK chart is a Lean Six Sigma tool used to categorize and prioritize improvement ideas. It's sometimes called an effort/impact chart. The chart has four quadrants:

- Possible idea.
- Implement idea.
- Challenge idea.
- Kill idea.

An easy way to create a PICK chart is to draw a 2 x 2 grid either on a whiteboard or a large paper flip chart. Have participants place improvement ideas (written on sticky notes) in the quadrant where they feel the idea best fits.



A PICK chart can be a helpful tool for deciding what to work on first. The ideas in the “implement” quadrant are likely a good place to start. The team can then start looking at some of the ideas in the “challenge” quadrant that are more difficult but have a high payoff. The ideas in the “possible” quadrant are not a priority to pursue, and the ideas in the “kill” quadrant should likely not be considered.

Here are some guidelines for using a PICK chart:

- Don't let participants put their sticky notes between quadrants. They need to decide what quadrant they go in. The beauty of sticky notes is that they can always be moved as the team discusses each idea.
- Keep the PICK chart simple. Don't subdivide each quadrant or allow participants to be strategic about the quadrant they place their sticky note in.
- If participants have trouble putting an idea in the quadrant labeled “kill,” explain that “kill” just means that the idea is hard to do and has a low payoff.

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